# LET'S ASSESS YOUR PASSIONS & SKILLS

There is an intersection of passion & skill that will lead you to a re-ignited enthusiasm for marketing your business.

### LET'S GET STARTED





### UNDERSTANDING YOUR INTERESTS

\* What are your hobbies and activities outside of work that you find most engaging?

\* What are some current trends or industry developments that you find exciting or inspiring?

\* What topics do you enjoy learning about or discussing with others?



#### **IDENTIFYING YOUR STRENGTHS**

\* What are you naturally good at? What skills or talents do you bring to the table?

\* What aspects of marketing have you enjoyed or been successful with in the past?

\* Do you have any specific areas of expertise or knowledge that you could leverage in your marketing?





## **CLARIFYING YOUR VALUES**

\* What is your overall mission or purpose as a solopreneur or consultant?

\*What impact do you want to make with your business?

\* What are your core values that guide your decisions and actions?



#### MATCH YOUR INTERESTS, STRENGTHS, AND VALUES

\* Can you think of any marketing tactics that align with your interests, strengths, and values?

\* How can you use your unique skills and passions to create a marketing approach that feels authentic and engaging for

\* What marketing activities would allow you to connect with your ideal clients in a meaningful way?



### FINAL STEPS TO DEVELOPING YOUR SPECIAL MARKETING TACTIC

#### 1. Prioritize Your Interests:

After completing the self-assessment, revisit your responses about interests. Highlight the activities or trends that energize you the most. Circle 2-3 that truly resonate.

#### 2. Leverage Your Strengths:

Now, revisit your strengths. Identify skills or talents that contribute to your marketing. Choose 2-3 strengths that can readily apply to new tactics.

#### 3. Align with Your Values:

Next, revisit your values. Remind yourself of your core mission and desired impact. Select 1-2 values that are most significant in your marketing message.

#### 4. Find the Overlap:

Look for the sweet spot where your interests, strengths, and values intersect. This is where your "passion project" lies. Brainstorm marketing tactics that fit into this overlap.

#### 5. Experiment and Iterate:

Remember your "passion project" will probably not be perfect at first. Experiment with different tactics, track your results, and iterate based on what resonates most.

